30 June 1986

MEMORANDUM FOR THE RECORD

SUBJECT: Meeting with Lee Fritchler and Nanette Blandin of the Brookings Institution

1. This was a general get-acquainted session with Lee Fritchler, who I had not met, and Nanette Blandin, who was an Agency budget examiner from OMB. The Brookings people, of course, are in the marketing business trying to sell us programs. It helps also that Ms. Blandin has a pretty good knowledge of CIA, the Intelligence Community, and our activities.

2. The major points to come out of the meeting:

- b. I invited Ms. Blandin to come to a future meeting of the Training Selection Board to give a briefing on some of the Brookings programs.
- c. I mentioned that I had heard some bad feedback on a couple of their two-week courses and told them that I was on the look out for evidence that this was more than a one-time problem and would get back to them. We talked a little bit about the series of substantive issue programs they had done for NSA. Ms. Blandin promised to send me a description of what they had done including the cost.

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d. As an example of a couple of one-day programs, they mentioned a one-day program they had done for the Chemical Bank of New York. This was a very impressive one day, but they also charged the Bank \$15,000. I indicated that that was a little bit beyond our means. Ms. Blandin agreed to pursue the possibility of doing a series of evening seminars for Agency officers--the basic idea would be to recruit 12 to 15 hot-shot GS-14/15s and run them through a series of evening seminars with outstanding Government officials and scholars. This would have the added advantage of networking that group.

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